

Job Title: Store Manager

Job Type: Full time

Location: Frimley

Salary: £25,000 + bonus

Founded in 1994, Fitness Superstore is a successful retail and distribution business selling through 11 stores, telephone and website – with an annual turnover of over £28m. Fitness Superstore is a destination store business where customers travel to see and try a huge range of fitness equipment in impressive showrooms, which are the largest in the UK. As an industry leading specialist, and the UK's No. 1 Fitness and Gym Equipment Supplier pride themselves on providing an outstanding customer service experience to every customer.

Due to their continued growth and success, Fitness Superstore are now looking for a confident Store Manager to join the team at their 6,000sqft store in Frimley.

Role Responsibilities

The Store Manager role is a full-time permanent position which involves proactively managing all aspects of the store's performance and function, while advising customers and selling high quality fitness equipment both face-to-face and over the phone. The successful applicant will primarily sell into domestic environments, however there is also the opportunity to sell into vertical markets such as corporate gyms and personal training studios, etc.

Candidate Requirements

The Store Manager has full accountability, therefore the role would best suit a proactive manager with hands on experience in managing and mentoring staff. The Store Manager will be responsible for managing and driving sales, and delivering sales targets and impressive KPIs from both the staff and the store. An organised, accomplished and confident leader will thrive and excel in this role.

The successful applicant will have at least 5 years' management and sales experience, be articulate, a great communicator, a natural leader, competitive in nature and highly motivated to deliver on targets and drive sales growth in order to earn significant sales and performance bonuses.

Comprehensive product training in preparation for the role will be provided. Excellence is recognised and rewarded with uncapped bonus earnings.

Remuneration

The basic salary is £25,000 per annum (plus bonuses and overtime). Store and individual incentive bonuses will form a significant part of the Store Manager's income (year one expected to be circa £4-6K+ pa on top of basic salary).

Hours of Work

The hours of work for this position will be 40 per week. Being a retail sales role, the successful candidate will be required to work some weekends and bank holidays as required.

Holiday entitlement is 20 days per annum (plus statutory bank holidays).

How to Apply

To apply, please send your curriculum vitae and application form to malcolm.faber@fitness-superstore.co.uk. You can find our application form at www.fitness-superstore.co.uk/careers.