

Job Title: Sales Advisor

Job Type: Permanent Full time

Location: Northampton

Salary: £21,500

Founded in 1994, Fitness Superstore is a highly successful retail and distribution business selling through 11 stores, telephone and website – with an annual turnover of approximately £30m. Fitness Superstore is a destination store business where customers travel to see and try a huge range of fitness equipment in impressive showrooms, which are the largest in the UK, possibly Europe. As an industry leading specialist, the UK's No. 1 Fitness and Gym Equipment Supplier pride themselves on providing every customer with an outstanding shopping experience.

Due to their continued growth and success, Fitness Superstore are now looking for a Sales Advisor to join the team at their 170,000 sq. ft. Head Office & Distribution Centre in Northampton.

Role Responsibilities

The Sales Advisor role involves advising customers and selling high quality fitness equipment both face-to-face and over the phone. The successful applicant will primarily sell into domestic environments, however there is also the opportunity to sell into vertical markets such as corporate gyms and personal training studios, etc.

Candidate Requirements

The ideal candidate will be articulate, confident and an excellent communicator, with both sales experience and an interest in fitness. Working within a targeted environment where sales driven and self-motivated individuals excel, the successful applicant will be naturally competitive in nature, a team player and inspired to maximise both individual and store bonus earnings.

Our Training Team will provide first class product and sales training.

Remuneration

The salary for this position will be £21,500 with additional and expected bonus earnings of £7000 per annum. (NB: a top performing sales person could potentially achieve earnings in the region of £10,000)

Hours of Work

The hours of work for this position will be 40 hours per week Wednesday to Sunday (Sunday has reduced trading hours), including some Bank Holidays.

How to Apply

To apply, please send your curriculum vitae and / or application form to malcolm.faber@fitness-superstore.co.uk
You can find our application form at www.fitness-superstore.co.uk/careers.